

## A SIMPLE PROOF OF A THEOREM OF KIRCHBERG AND RELATED RESULTS ON $C^*$ -NORMS

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**ABSTRACT.** Let  $F$  be a free group and let  $C^*(F)$  be the (full)  $C^*$ -algebra of  $F$ . We give a simple proof of Kirchberg's theorem that there is only one  $C^*$ -norm on the algebraic tensor product  $C^*(F) \otimes B(H)$ , or equivalently that  $C^*(F) \otimes_{\min} B(H) = C^*(F) \otimes_{\max} B(H)$ . More generally, let  $A$  be the (unital) free product of a family  $(A_i)_{i \in I}$  of (unital)  $C^*$ -algebras. We show that if  $A_i \otimes_{\min} B(H) = A_i \otimes_{\max} B(H)$  holds for all  $i$  in  $I$ , then  $A \otimes_{\min} B(H) = A \otimes_{\max} B(H)$ .

**KEYWORDS:**  $C^*$ -algebra, unicity of  $C^*$ -norms, minimal and maximal tensor product.

**AMS SUBJECT CLASSIFICATION:** Primary 46L05; Secondary 46M05, 47A20.

### 0. INTRODUCTION. MAIN RESULTS

Recently, E. Kirchberg ([14], [15]) revived the study of pairs of  $C^*$ -algebras  $A, B$  such that there is only one  $C^*$ -norm on the algebraic tensor product  $A \otimes B$ , or equivalently such that  $A \otimes_{\min} B = A \otimes_{\max} B$ . Recall that a  $C^*$ -algebra is called nuclear, cf. [17], [6] if this happens for any  $C^*$ -algebra  $B$ . Kirchberg ([14]) constructed the first example of a non-nuclear  $C^*$ -algebra such that  $A \otimes_{\min} A^{\text{op}} = A \otimes_{\max} A^{\text{op}}$ . He also proved the following striking result [15] for which we give a very simple proof and which we extend.

**THEOREM 0.1.** (Kirchberg [15]) *Let  $F$  be any free group and let  $C^*(F)$  be the (full)  $C^*$ -algebra of  $F$ , then*

$$C^*(F) \otimes_{\min} B(H) = C^*(F) \otimes_{\max} B(H).$$

Here, and throughout the paper (unless specified otherwise)  $H$  is a separable infinite dimensional Hilbert space and  $B(H)$  is the space of all bounded operators on  $H$ .

More generally, we will prove:

**THEOREM 0.2.** *Let  $(A_i)_{i \in I}$  be a family of unital  $C^*$ -algebras such that  $\forall i \in I$*

$$A_i \otimes_{\min} B(H) = A_i \otimes_{\max} B(H).$$

*Then the free product  $A = \ast_{i \in I} A_i$  (in the category of unital  $C^*$ -algebras) satisfies*

$$A \otimes_{\min} B(H) = A \otimes_{\max} B(H).$$

**COROLLARY 0.3.** *Let  $(G_i)_{i \in I}$  be a family of discrete amenable groups and let  $G = \ast_{i \in I} G_i$  be their free product. Then*

$$C^*(G) \otimes_{\min} B(H) = C^*(G) \otimes_{\max} B(H).$$

Our method strongly uses the theory of operator spaces, recently developed in a series of papers by Effros-Ruan ([7], [8]) and Blecher-Paulsen ([1]). A key observation is that when a  $C^*$ -algebra is generated by a finite set of unitaries, then the operator space structure of the linear span of these generators (up to complete isometry) is enough to encode some important properties of the  $C^*$ -algebra they generate.

**NOTATION.** Our notation is standard, except perhaps that we denote by  $E_1 \otimes E_2$  the algebraic tensor product of two vector spaces.

## 1. PROOFS

The main idea of our proof of Theorem 0.1 is that if  $E$  is the linear span of 1 and the free unitary generators of  $C^*(F)$ , then it suffices to check that the min- and max-norms coincide on  $E \otimes B(H)$ . More generally, we will prove

**THEOREM 1.1.** *Let  $A_1, A_2$  be unital  $C^*$ -algebras. Let  $(u_i)_{i \in I}$  (resp.  $(v_j)_{j \in J}$ ) be a family of unitary operators which generate  $A_1$  (resp.  $A_2$ ). Let  $E_1$  (resp.  $E_2$ ) be the closed span of  $(u_i)_{i \in I}$  (resp.  $(v_j)_{j \in J}$ ). Assume  $1 \in E_1$  and  $1 \in E_2$ . Then the following assertions are equivalent:*

- (i) *The inclusion map  $E_1 \otimes_{\min} E_2 \rightarrow A_1 \otimes_{\max} A_2$  is completely isometric;*
- (ii)  *$A_1 \otimes_{\min} A_2 = A_1 \otimes_{\max} A_2$ .*

We will use several elementary facts, as follows. The first one is a well known property of unitary dilations.

LEMMA 1.2. *Let  $u \in B(\mathcal{H})$ ,  $\hat{u} \in B(\hat{H})$  be unitaries and let  $S : \mathcal{H} \rightarrow \hat{H}$  be an isometry with range  $K \subset \hat{H}$ , such that*

$$u = S^* \hat{u} S.$$

*Then  $K = S(\mathcal{H})$  is invariant under  $\hat{u}$  and  $\hat{u}^*$ , so that  $\hat{u}$  commutes with  $P_K$ .*

*Proof.* Note that  $P_K = SS^*$ . We have  $\|P_K \hat{u} S h\| = \|S^* \hat{u} S h\|$ ,  $\forall h \in \mathcal{H}$ , hence

$$\|\hat{u} S(h)\|^2 = \|S^* \hat{u} S h\|^2 + \|(1 - P_K) \hat{u} S h\|^2$$

hence

$$\|(1 - P_K) \hat{u} S h\|^2 = \|\hat{u} S h\|^2 - \|S^* \hat{u} S h\|^2$$

so that if  $S^* \hat{u} S$  is isometric this is  $= 0$ . Taking adjoints we obtain the same for  $\hat{u}^*$ . ■

LEMMA 1.3. *Let  $(a_i)_{i \in I}$  and  $(b_i)_{i \in I}$  be finitely supported families of operators in  $B(\mathcal{H})$ . We have*

$$(1.1) \quad \left\| \sum_{i \in I} a_i b_i \right\| \leq \left\| \sum a_i a_i^* \right\|^{\frac{1}{2}} \left\| \sum b_i^* b_i \right\|^{\frac{1}{2}}.$$

*Proof.* This is an easy consequence of the Cauchy-Schwarz inequality and is left to the reader. ■

REMARK 1.4. For any unitary  $u_i$ , the norm  $\left\| \sum a_i u_i b_i \right\|$  is  $\leq$  the right side of (1.1). However, the norm of  $\sum_{i \in I} a_i b_i u_i$  can be larger in general.

The next result is known, I personally learned this kind of result from Paulsen (see e.g. [20]).

LEMMA 1.5. *Let  $F$  be a free group. Let  $(U_i)_{i \in I}$  be the free unitary generators of  $C^*(F)$  (i.e. these are the unitaries corresponding to the free generators of  $F$  in the universal unitary representation of  $F$ ). Let  $(x_i)_{i \in I}$  be a finitely supported family in  $B(H)$ . Then the following are equivalent:*

(i) *The linear map  $T : \ell_\infty(I) \rightarrow B(H)$  defined by  $T((\alpha_i)_{i \in I}) = \sum_{i \in I} \alpha_i x_i$  satisfies*

$$\|T\|_{cb} < 1.$$

(ii) *We have*

$$\left\| \sum_{i \in I} U_i \otimes x_i \right\|_{C^*(F) \otimes_{\min} B(H)} < 1.$$

(iii) *There are operators  $a_i, b_i$  in  $B(H)$  such that  $x_i = a_i b_i$  and*

$$\left\| \sum a_i a_i^* \right\|^{\frac{1}{2}} \left\| \sum b_i^* b_i \right\|^{\frac{1}{2}} < 1.$$

*Moreover, the same remains true if we add the unit element to the family  $(U_i)_{i \in I}$ .*

*Proof.* It is easy to check, going back to the definitions of both sides, that

$$\|T\|_{cb} = \left\| \sum U_i \otimes x_i \right\|_{\min}.$$

We leave this as an exercise for the reader. This shows the equivalence of (i) and (ii).

Now assume (i). By the factorization of c.b. maps we can write  $T(\alpha) = V^* \pi(\alpha)W$  where  $\pi : \ell_\infty(I) \rightarrow B(\widehat{H})$  is a representation and where  $V, W$  are in  $B(H, \widehat{H})$  with  $\|V\| \|W\| = \|T\|_{cb}$ . We can assume  $I$  finite and  $\widehat{H} = H$ . Let  $(e_i)_{i \in I}$  be the canonical basis of  $\ell_\infty(I)$ , we set

$$a_i = V^* \pi(e_i) \quad \text{and} \quad b_i = \pi(e_i)W.$$

It is then easy to check (iii). Finally, the implication (iii)  $\Rightarrow$  (ii) follows from Lemma 1.3 (applied to  $U_i \otimes a_i$  and  $1 \otimes b_i$ ). The last assertion follows from the next remark. ■

REMARK 1.6. Let  $A$  be a  $C^*$ -algebra and let  $(a_i)_{i \in I}$  be a finitely supported family of elements of  $A$ . Let  $F$  be a free group freely generated by a family  $(g_i)_{i \in I}$  and let  $U_i$  be the associated unitaries in  $C^*(F)$ . Fix  $i_0 \in I$  and let  $I' = I \setminus \{i_0\}$ . We wish to verify here that if  $\alpha$  is either the minimal or the maximal  $C^*$ -norm on  $C^*(F) \otimes A$  we have

$$(1.2) \quad \alpha \left( 1 \otimes a_{i_0} + \sum_{i \in I'} U_i \otimes a_i \right) = \alpha \left( \sum_{i \in I'} U_i \otimes a_i \right).$$

This can be justified as follows. (This kind of result was also pointed out to me by Vern Paulsen.)

Consider the family  $(\gamma_i)_{i \in I}$  in  $F$  defined as follows

$$\gamma_i = g_{i_0}^{-1} g_i, \quad \forall i \in I' \quad \text{and} \quad \gamma_{i_0} = g_{i_0}.$$

We claim that  $(\gamma_i)_{i \in I}$  are again free in  $F$  and generate  $F$ . This is easy and left to the reader. It follows that the map which takes each  $g_i$  to  $\gamma_i$  extends to an automorphism  $h : F \rightarrow F$ . This automorphism  $h$  induces an isometric unital representation  $\pi : C^*(F) \rightarrow C^*(F)$  which takes  $U_i$  to  $U_{i_0}^* U_i$  for all  $i$  in  $I'$ . Now let  $L : C^*(F) \rightarrow C^*(F)$  be the operation of left multiplication by  $U_{i_0}$ . Then the composition  $L\pi \otimes I_A$  clearly is isometric with respect to the minimal or the maximal  $C^*$ -norm but it preserves  $U_i \otimes a_i$  for all  $i$  in  $I'$  and takes  $1 \otimes a_{i_0}$  to  $U_{i_0} \otimes a_{i_0}$ . This yields (1.2). ■

The following simple fact is essential in our argument.

**PROPOSITION 1.7.** *Let  $A, B$  be two unital  $C^*$ -algebras. Let  $(u_i)_{i \in I}$  be a family of unitary elements of  $A$  generating  $A$  as a unital  $C^*$ -algebra (i.e. the smallest unital  $C^*$ -subalgebra of  $A$  containing them is  $A$  itself). Let  $E \subset A$  be the linear span of  $(u_i)_{i \in I}$  and  $1_A$ . Let  $T : E \rightarrow B$  be a linear operator such that  $T(1_A) = 1_B$  and taking each  $u_i$  to a unitary in  $B$ . Then,  $\|T\|_{cb} \leq 1$  suffices to ensure that  $T$  extends to a (completely) contractive representation (=  $*$ -homomorphism) from  $A$  to  $B$ .*

*Proof.* Consider  $B$  as embedded into  $B(\mathcal{H})$ . Then, it clearly suffices to prove this statement for  $B = B(\mathcal{H})$ , which we now assume. By the Arveson-Wittstock extension theorem (cf. [18], p. 100),  $T$  extends to a complete contraction  $\hat{T} : A \rightarrow B(\mathcal{H})$ . Since  $T$  is assumed unital,  $\hat{T}$  is unital, hence by a well known result (cf. e.g. [18])  $\hat{T}$  must be completely positive, and more precisely (cf. [18]) we can write

$$\hat{T}(x) = S^* \hat{\pi}(x) S$$

where  $\hat{\pi} : A \rightarrow B(\hat{H})$  is a unital representation (=  $*$ -homomorphism) and  $S : \mathcal{H} \rightarrow \hat{H}$  is an isometry. Now for any unitary  $U$  in the family  $(u_i)_{i \in I}$ , we have  $T(U) = \hat{T}(U) = S^* \hat{\pi}(U) S$ , hence by Lemma 1.2, since  $T(U)$  is unitary by assumption, if  $K = S(\mathcal{H})$  then  $P_K$  commutes with  $\hat{\pi}(U)$ . Now since these operators  $U$  generate  $A$ , this implies that  $P_K$  commutes with  $\hat{\pi}(A)$ , so that  $\hat{T}$  is actually a  $*$ -homomorphism. Thus,  $\hat{T}$  is an extension of  $T$  and a (contractive)  $*$ -homomorphism. This completes the proof. [Note that, a posteriori, the Arveson-Wittstock completely contractive extension  $\hat{T}$  is unique. In short, the proof reduces to this: the multiplicative domain of  $\hat{T}$  is a unital  $C^*$ -algebra (cf. [2]) and contains  $(u_i)_{i \in I}$ , hence it is equal to  $A$ .] ■

**REMARK 1.8.** We will apply Proposition 1.7 in the following particular situation. Let  $\mathcal{A} \subset A$  be the (dense) unital  $*$ -algebra generated by  $E$ . Consider a unital  $*$ -homomorphism  $u : \mathcal{A} \rightarrow B$ . Then  $\|u|_E\|_{cb} \leq 1$  suffices to ensure that  $u$  extends to a (completely) contractive representation (=  $*$ -homomorphism) from the whole of  $A$  to  $B$ .

**REMARK 1.9.** In the same situation as in Proposition 1.7, note that, if  $T$  is a complete isometry, then  $\hat{T}$  is a faithful representation onto the  $C^*$ -algebra  $B_1$  generated by the range of  $T$ . Indeed, by Proposition 1.7 applied to  $T^{-1}$ ,  $\hat{T} : A \rightarrow B_1$  is left invertible. This can be used to give a very simple proof of the fact due to Choi ([3]) that the full  $C^*$ -algebra of any free group admits a faithful representation into a direct sum of matrix algebras. By Proposition 1.7, it suffices to check this on the free generators and this is quite easy.

*Proof of Theorem 1.1.* The implication (ii)  $\Rightarrow$  (i) is trivial, so we prove only the converse. Assume (i). Let  $E = E_1 \otimes_{\min} E_2$ . We view  $E$  as a subspace of  $A = A_1 \otimes_{\min} A_2$ . By (i), we have an inclusion map  $T : E_1 \otimes_{\min} E_2 \rightarrow A_1 \otimes_{\max} A_2$  with  $\|T\|_{cb} \leq 1$ . By Proposition 1.7,  $T$  extends to a (contractive) representation  $\hat{T}$  from  $A_1 \otimes_{\min} A_2$  to  $A_1 \otimes_{\max} A_2$ . Clearly  $\hat{T}$  must preserve the algebraic tensor products  $A_1 \otimes 1$  and  $1 \otimes A_2$ , hence also  $A_1 \otimes A_2$ . Thus we obtain (ii). ■

REMARK 1.10. Let us denote by  $E_1 \otimes 1 + 1 \otimes E_2$  the linear subspace spanned by elements of  $A_1 \otimes A_2$  of the form  $\{a_1 \otimes 1 + 1 \otimes a_2\}$ . Then, in the situation of Theorem 1.1,  $E_1 \otimes 1 + 1 \otimes E_2$  generates  $A_1 \otimes_{\min} A_2$ , so that it suffices for the conclusion of Theorem 1.1 to assume that the operator space structures induced on  $E_1 \otimes 1 + 1 \otimes E_2$  by the min and max norms coincide.

*Proof of Kirchberg's Theorem 0.1.* Let  $A_1 = C^*(F)$ ,  $A_2 = B(H)$ . We take  $E_2 = B(H)$  and let  $E_1$  be the linear span of the unit and the free unitary generators  $(U_i \mid i \in I)$  of  $C^*(F)$  (i.e. associated to the free generators of  $F$ ).

Consider  $x \in E_1 \otimes E_2$ , with  $\|x\|_{\min} < 1$ . By Lemma 1.5 we can write  $x = \sum_{i \in I} U_i \otimes x_i$  with  $x_i \in B(H)$ ,  $(x_i)_{i \in I}$  finitely supported, admitting a decomposition as  $x_i = a_i b_i$  with  $\|\sum a_i a_i^*\| < 1$ ,  $\|\sum b_i^* b_i\| < 1$ ,  $a_i, b_i \in B(H)$ . Now, let  $\pi : A_1 \otimes_{\max} A_2 \rightarrow B(\mathcal{H})$  be any faithful representation. Let  $\pi_1 = \pi|_{A_1 \otimes 1}$  and  $\pi_2 = \pi|_{1 \otimes A_2}$ . We have

$$\pi(x) = \sum_{i \in I} \pi_1(U_i) \pi_2(x_i) = \sum_{i \in I} \pi_1(U_i) \pi_2(a_i) \pi_2(b_i)$$

hence, since  $\pi_1$  and  $\pi_2$  have commuting ranges we have  $\pi(x) = y$  with

$$y = \sum_{i \in I} \pi_2(a_i) \pi_1(U_i) \pi_2(b_i).$$

Now by Lemma 1.3 (and the remark following it) we have

$$\|y\| \leq \left\| \sum_{i \in I} \pi_2(a_i) \pi_2(a_i)^* \right\|^{\frac{1}{2}} \left\| \sum \pi_2(b_i)^* \pi_2(b_i) \right\|^{\frac{1}{2}} < 1.$$

Hence we conclude that

$$\|x\|_{\max} = \|\pi(x)\| < 1.$$

This shows that the min and max norms coincide on  $E_1 \otimes B(H)$ , but since  $M_n(B(H)) \approx B(H)$  for any  $n$ , this implies “automatically” that the inclusion

$$E_1 \otimes_{\min} B(H) \rightarrow A_1 \otimes_{\max} B(H)$$

is completely isometric. In other words, the operator space structures associated to the min and max norms coincide. Thus, we conclude by Theorem 1.1. ■

We can prove the following extension of Kirchberg's theorem.

**THEOREM 1.11.** *Let  $(A_i)_{i \in I}$  be a family of  $C^*$ -algebras (resp. unital  $C^*$ -algebras). Assume that for each  $i$  in  $I$*

$$(1.3) \quad A_i \otimes_{\min} B(H) = A_i \otimes_{\max} B(H).$$

*We will denote by  $\dot{*}_{i \in I} A_i$  (resp. by  $*_{i \in I} A_i$ ) their free product in the category of  $C^*$ -algebras (resp. in the category of unital  $C^*$ -algebras). Then we have*

$$(1.4) \quad \left( \dot{*}_{i \in I} A_i \right) \otimes_{\min} B(H) = \left( \dot{*}_{i \in I} A_i \right) \otimes_{\max} B(H),$$

*and in the unital case*

$$(1.4) \quad \left( *_{i \in I} A_i \right) \otimes_{\min} B(H) = \left( *_{i \in I} A_i \right) \otimes_{\max} B(H).$$

**REMARK 1.12.** Kirchberg's theorem for  $F = F_I$  corresponds to  $A_i = C^*(\mathbf{Z})$  for all  $i$  in  $I$  (in the unital case).

The next result is well known, by now. It is a corollary of the Paulsen-Smith extension of the Christensen-Sinclair factorization of bilinear maps. We only sketch the standard argument. We denote by  $(y_1, y_2) \rightarrow y_1 \odot y_2$  the natural bilinear map from  $A_1 \otimes B(H) \times A_2 \otimes B(H)$  to  $(A_1 \otimes A_2) \otimes B(H)$  which takes

$$(a_1 \otimes b_1, a_2 \otimes b_2) \text{ to } a_1 \otimes a_2 \otimes b_1 b_2.$$

**LEMMA 1.13.** *Let  $A_1, A_2$  be two operator spaces and let  $y \in A_1 \otimes A_2 \otimes B(H)$ , with  $H$  infinite dimensional. Then  $\|y\|_{(A_1 \otimes_h A_2) \otimes_{\min} B(H)} < 1$  iff there is a factorization*

$$y = y_1 \odot y_2$$

*with  $y_i \in A_i \otimes B(H)$  such that  $\|y_i\|_{\min} < 1$  for  $i = 1, 2$ .*

*Proof.* (Sketch) We may assume  $A_1, A_2$  both finite dimensional. Then, by the self duality (and other properties) of the Haagerup tensor product (cf. [8] and [1]),  $y$  can be identified with a linear map  $\tilde{y} : A_1^* \otimes_h A_2^* \rightarrow B(H)$  with  $\|\tilde{y}\|_{\text{cb}} < 1$ .

By the factorization theorem (cf. [21]) we have maps  $\sigma_i : A_i^* \rightarrow B(\hat{H})$  with  $\|\sigma_i\|_{\text{cb}} < 1$  and operators  $V, W$  in the unit ball of  $B(H, \hat{H})$  such that  $\tilde{y}(\xi_1 \otimes \xi_2) = W^* \sigma_1(\xi_1) \sigma_2(\xi_2) V$ . But since  $H$  is infinite dimensional, we can assume  $\hat{H} = H$  and (incorporating  $W^*$  and  $V$  into  $\sigma_1$  and  $\sigma_2$ ) we can get rid of  $W^*$  and  $V$ . Thus we obtain  $\tilde{y}_i : A_i^* \rightarrow B(H)$  with  $\|\tilde{y}_i\|_{\text{cb}} < 1$  such that

$$(1.5) \quad \tilde{y}(\xi_1 \otimes \xi_2) = \tilde{y}_1(\xi_1) \tilde{y}_2(\xi_2), \quad \forall \xi_i \in A_i^*.$$

Returning to the tensor products,  $\tilde{y}_i$  corresponds to  $y_i \in A_i \otimes B(H)$  with  $\|y_i\|_{\min} < 1$  and (1.5) means that

$$y = y_1 \odot y_2.$$

This yields the desired factorization. ■

The key point is the following important observation concerning the Haagerup tensor product (part (ii) in Lemma 1.14 is perhaps the main new idea of this paper).

LEMMA 1.14. *Let  $A_1, A_2$  be two  $C^*$ -algebras (resp. unital) satisfying (1.3). Let  $A_1 \dot{*} A_2$  (resp.  $A_1 * A_2$ ) be their free product (resp. free product as unital  $C^*$ -algebras) and let  $E \subset A_1 \dot{*} A_2$  (resp.  $E \subset A_1 * A_2$ ) be the linear span in  $A_1 \dot{*} A_2$  (resp.  $A_1 * A_2$ ) of all elements of the form  $a_1 a_2$  with  $a_i \in A_i$ . Then:*

(i) *The mapping  $p : a_1 \otimes a_2 \rightarrow a_1 a_2$  is a complete isometry of  $A_1 \otimes_h A_2$  onto the closure of  $E$  in  $A_1 \dot{*} A_2$  (resp.  $A_1 * A_2$ );*

(ii) *The min and max norms of  $(A_1 \dot{*} A_2) \otimes B(H)$  (resp.  $(A_1 * A_2) \otimes B(H)$ ) coincide on  $E \otimes B(H)$ .*

*Proof.* The assertion (i) is essentially known. It is proved in [4] for the non-unital free product, and nothing is said there about the unital case. However, when  $A_1, A_2$  are unital, the argument of [4] can be pursued to yield (i) as stated above. A similar argument is used in [13]. As far as we know, this question is nowhere considered (except for [13]). Therefore, we decided to include the details: we will now verify (i) in the unital case, starting from the non-unital case, which is treated in [4].

Consider  $x = \sum a_i^1 \otimes a_i^2$  in  $A_1 \otimes A_2$ . By [4] we have

$$(1.6) \quad \|x\|_h = \sup \left\{ \left\| \sum \sigma_1(a_i^1) \sigma_2(a_i^2) \right\| \right\}$$

where the supremum runs over all pairs  $\sigma_i : A_i \rightarrow B(\widehat{H})$  of (not necessarily unital)  $*$ -homomorphisms, with  $\widehat{H}$  an arbitrary Hilbert space. Now assume  $A_1, A_2$  unital. Note that (by considering e.g.  $A_1 \otimes_{\min} A_2$ ) we know that there exists a pair  $\pi_i : A_i \rightarrow B(\mathcal{H})$  of unital faithful representations on the same Hilbert space  $\mathcal{H}$ .

Consider  $\sigma_1, \sigma_2$  and  $x$  as above. We need to show that (1.6) can be rewritten with unital representations. Let  $p = \sigma_1(1)$  and  $q = \sigma_2(1)$ . Note that by augmenting  $\widehat{H}$  if necessary we can assume that  $(1 - p)(\widehat{H})$  and  $(1 - q)(\widehat{H})$  are of the same Hilbertian dimension, and that they are both isometric to some direct sum of copies of  $\mathcal{H}$ .

This allows us to define (using  $\pi_1$  and  $\pi_2$ )  $*$ -homomorphisms  $\widehat{\pi}_i : A_i \rightarrow B(\widehat{H})$  such that

$$\widehat{\pi}_1(1) = 1 - p \quad \text{and} \quad \widehat{\pi}_2(1) = 1 - q.$$

Then we define for  $a_i \in A_i$

$$\begin{aligned} \widehat{\sigma}_1(a_1) &= p\sigma_1(a_1)p + (1 - p)\widehat{\pi}_1(a_1)(1 - p) \\ \widehat{\sigma}_2(a_2) &= q\sigma_2(a_2)q + (1 - q)\widehat{\pi}_2(a_2)(1 - q). \end{aligned}$$



We have (note  $\sigma_1(a_1)p = p\sigma_1(a_1) = \sigma_1(a_1) \dots$ )

$$\sum \sigma_1(a_i^1)\sigma_2(a_i^2) = p \sum \hat{\sigma}_1(a_i^1)\hat{\sigma}_2(a_i^2)q$$

hence

$$\left\| \sum \sigma_1(a_i^1)\sigma_2(a_i^2) \right\| \leq \left\| \sum \hat{\sigma}_1(a_i^1)\hat{\sigma}_2(a_i^2) \right\|$$

but now  $\hat{\sigma}_1, \hat{\sigma}_2$  are unital representations (= \*-homomorphisms), hence this yields

$$\|x\|_h \leq \|x\|_{A_1 * A_2}.$$

Since the converse is clear (using (1.6)), this shows that  $p : E_1 \otimes_h E_2 \rightarrow A_1 * A_2$  is isometric.

The proof that it is completely isometric is the same with “operator coefficients” instead of scalars, we leave this to the reader.

We now turn to part (ii). Consider  $x$  in  $E \otimes B(H)$  with  $\|x\|_{\min} < 1$ . By (i),  $x$  corresponds (via  $p$ ) to an element  $y$  in  $A_1 \otimes A_2$  with  $\|y\|_{(A_1 \otimes_h A_2) \otimes_{\min} B(H)} < 1$ . By Lemma 1.13, we have  $y = y_1 \odot y_2$  with

$$y_i \in A_i \otimes B(H) \quad \text{and} \quad \|y_i\|_{\min} < 1.$$

We can write

$$y_i = \sum_k a_i^k \otimes b_i^k$$

with  $a_i^k \in A_i, b_i^k \in B(H)$  and

$$x = \sum_{k,l} a_1^k a_2^l \otimes b_1^k b_2^l.$$

Now consider an isometric representation

$$\pi : (A_1 * A_2) \otimes_{\max} B(H) \rightarrow B(\mathcal{H})$$

and let  $\sigma_1, \sigma_2$  and  $\rho$  be its restrictions respectively to  $A_1 \otimes \mathbf{1}, A_2 \otimes \mathbf{1}$  and  $\mathbf{1} \otimes B(H)$ . We have (since the ranges of  $\rho$  and  $\sigma_2$  commute)

$$\begin{aligned} \pi(x) &= \sum_{k,l} \sigma_1(a_1^k)\sigma_2(a_2^l)\rho(b_1^k)\rho(b_2^l) \\ &= \left( \sum_k \sigma_1(a_1^k)\rho(b_1^k) \right) \left( \sum_l \sigma_2(a_2^l)\rho(b_2^l) \right) \\ &= \pi(y_1)\pi(y_2). \end{aligned}$$

Hence we conclude that

$$\begin{aligned} \|x\|_{\max} = \|\pi(x)\| &\leq \|\pi(y_1)\| \|\pi(y_2)\| \\ &\leq \|y_1\|_{\max} \|y_2\|_{\max} \end{aligned}$$

hence by our assumption on  $A_1$  and  $A_2$

$$\leq \|y_1\|_{\min} \|y_2\|_{\min} < 1.$$

This shows by homogeneity that  $\|x\|_{\max} \leq \|x\|_{\min}$ .

Finally, to prove (ii) in the non-unital case, we simply replace  $A_1, A_2$  by their unitizations, which clearly still satisfy (1.3). Then, by the unital case,  $A_1 \star A_2$  appears (see the next remark) as an ideal in a unital  $C^*$ -algebra  $A$  such that  $A \otimes_{\min} B(H) = A \otimes_{\max} B(H)$ . But, as is classical, this property is inherited by closed ideals (since if  $I$  is an ideal in  $A$  and  $B$  is any other  $C^*$ -algebra, then the inclusion  $I \otimes_{\max} B \subset A \otimes_{\max} B$  is isometric). ■

REMARK 1.15. Let us denote by  $\tilde{A}$  the unitization of a  $C^*$ -algebra  $A$ . Let  $(A_i)_{i \in I}$  be a family of  $C^*$ -algebras. Then it is easy to check that the unitization of  $\star_{i \in I} A_i$  can be identified canonically with  $\star_{i \in I} \tilde{A}_i$ , in short we have

$$\left( \star_{i \in I} A_i \right)^\sim \simeq \star_{i \in I} \tilde{A}_i.$$

Nevertheless, we do not see how to deduce from this the passage from the non-unital case (treated in [4]) to the unital one, in the first part of the preceding lemma.

*Proof of Theorem 1.11.* It clearly suffices to prove (1.4) in case  $I$  is finite, hence by iteration we may as well assume that  $I = \{1, 2\}$ . Let  $E$  be as in Lemma 1.14. We will apply Theorem 1.1 to the subspace  $E \otimes B(H) \subset (A_1 \star A_2) \otimes B(H)$ . By Lemma 1.14, the assertion (i) in Theorem 1.1 is satisfied in this case (with  $E_1, E_2$  now replaced by  $E, B(H)$ ). Hence, by Theorem 1.1, we have (1.4). ■

Let  $C, A$  be  $C^*$ -algebras. We will denote by  $\text{CP}(C, A)$  the set of all completely positive (in short c.p.) maps from  $C$  to  $A$ . A linear map  $u : C \rightarrow A$  is called decomposable if it is a linear combination of completely positive maps, i.e. it can be written as  $u = u_1 - u_2 + i(u_3 - u_4)$  with all  $u_i$ 's completely positive. We denote by  $\text{D}(C, A)$  the set of all such maps. This set could be normed by defining for instance  $\|u\| = \inf \left\{ \sum_{j=1}^4 \|u_j\| \right\}$  but such a definition is not consistent with the algebraic context. Instead, we will use the following definition due to Haagerup:

we define  $\|u\|_{\text{dec}}$  as the smallest  $\lambda \geq 0$  such that there exist  $S_1, S_2$  in  $\text{CP}(C, A)$  such that  $\|S_i\| \leq \lambda, i = 1, 2$ , and such that

$$x \rightarrow \begin{pmatrix} S_1(x) & u(x^*)^* \\ u(x) & S_2(x) \end{pmatrix}$$

is a completely positive map from  $C$  to  $M_2(A)$ . If  $u$  is not decomposable, we set  $\|u\|_{\text{dec}} = \infty$ .

Haagerup ([12]) proved that, equipped with this norm,  $D(C, A)$  becomes a Banach space. Moreover, he proved  $\|u\|_{\text{cb}} \leq \|u\|_{\text{dec}}$  with equality when  $u$  is c.p. Also, if  $u$  is self-adjoint, then

$$\|u\|_{\text{dec}} = \inf\{\|u_1 + u_2\| \mid u = u_1 - u_2, u_i \in \text{CP}(C, A)\}.$$

The reader should recall (cf. [18]) that  $\|u\| = \|u\|_{\text{cb}}$  (resp.  $= \|u(1)\|$ ) for any c.p. map  $u : C \rightarrow A$  (resp. when  $C$  is assumed unital), and also that, if  $C$  is abelian, then a map  $u : C \rightarrow A$  is c.p. iff it is *positive* in the usual sense (= positivity preserving).

Curiously, the dec norm admits several slightly different descriptions. We start with the most convenient one.

LEMMA 1.16. *Let  $x_1, \dots, x_n$  be elements in a  $C^*$ -algebra  $A$  and let  $u : \ell_\infty^n \rightarrow A$  be the linear map defined by  $u((\alpha_i)) = \sum \alpha_i x_i$ . Then*

$$(1.7) \quad \|u\|_{\text{dec}} = \inf \left\{ \left\| \sum a_i a_i^* \right\|^{\frac{1}{2}} \left\| \sum b_i^* b_i \right\|^{\frac{1}{2}} \right\}$$

where the infimum runs over all the decompositions  $x_i = a_i b_i$  with  $a_i \in A$  and  $b_i \in A (i = 1, \dots, n)$ .

*Proof.* If  $u$  is positive, i.e. if  $x_i \geq 0$  for all  $i$ , this is very easy: the optimal decomposition is simply  $x_i = x_i^{1/2} x_i^{1/2}$ .

Let us denote temporarily by  $\| |(x_i)| \|$  the right side of (1.7). Assume first that  $\|u\|_{\text{dec}} < 1$ . Then going back to the definition of the dec-norm, we can find  $y_i, z_i \geq 0$  in  $A$  with  $y_i, z_i \geq 0, \|\sum y_i\| < 1, \|\sum z_i\| < 1$  and such that

$$t_i = \begin{pmatrix} y_i & x_i^* \\ x_i & z_i \end{pmatrix} \geq 0 \quad \text{for all } i.$$

Then we have (rectangular matrix product)

$$x_i = (0, 1) t_i \begin{pmatrix} 1 \\ 0 \end{pmatrix}.$$

Let  $\gamma_i = (0, 1)t_i^{1/2} \in M_{1,2}(A)$  and  $\delta_i = t_i^{1/2} \begin{pmatrix} 1 \\ 0 \end{pmatrix} \in M_{2,1}(A)$ . We have  $x_i = \gamma_i \delta_i$  and

$$\left\| \sum \gamma_i \gamma_i^* \right\| = \left\| \sum z_i \right\| < 1, \quad \left\| \sum \delta_i^* \delta_i \right\| = \left\| \sum y_i \right\| < 1.$$

Let  $\gamma_i = (c_i, d_i)$  and  $\delta_i = \begin{pmatrix} r_i \\ s_i \end{pmatrix}$  so that  $x_i = c_i r_i + d_i s_i$  with

$$\left\| \sum c_i c_i^* + d_i d_i^* \right\| < 1 \quad \text{and} \quad \left\| \sum r_i^* r_i + s_i^* s_i \right\| < 1.$$

Assume  $A$  unital for simplicity. Let  $\varepsilon > 0$  and let

$$a_i = (c_i c_i^* + d_i d_i^* + \varepsilon 1)^{\frac{1}{2}} \quad \text{and} \quad b_i = a_i^{-1} x_i.$$

We can choose  $\varepsilon > 0$  small enough so that

$$\left\| \sum a_i a_i^* \right\| < 1.$$

We have then  $b_i = (a_i^{-1} c_i, a_i^{-1} d_i) \delta_i$ , hence  $b_i^* b_i = \delta_i^* \omega_i^* \omega_i \delta_i$ , where  $\omega_i = (a_i^{-1} c_i, a_i^{-1} d_i)$ . Note that

$$\omega_i \omega_i^* = a_i^{-1} (c_i c_i^* + d_i d_i^*) a_i^{-1} \leq a_i^{-1} (a_i^2) a_i^{-1} = 1$$

hence

$$b_i^* b_i \leq \delta_i^* \delta_i = r_i^* r_i + s_i^* s_i,$$

hence  $\left\| \sum b_i^* b_i \right\| < 1$ , so that we conclude  $\| |(x_i)| \| < 1$ . By homogeneity, this completes the proof. ■

As a consequence, we easily derive the following (known) fact.

LEMMA 1.17. *Let  $n \geq 1$ . Let  $A$  be a  $C^*$ -algebra. Then we have an isometric identity*

$$(1.8) \quad D(\ell_\infty^n, A)^{**} = D(\ell_\infty^n, A^{**}).$$

REMARK 1.18. The reader should be warned that the analogous identity  $\text{cb}(\ell_\infty^n, A)^{**} = \text{cb}(\ell_\infty^n, A^{**})$  fails to be isometric in general when  $n > 2$ .

REMARK 1.19. Concerning the max-norm, we will use several times the following two known basic facts (see [17], [6]):

(i) For any  $C^*$ -algebras  $A, C$ , we have a natural isometric embedding  $C \otimes_{\max} A \rightarrow C \otimes_{\max} A^{**}$  (cf. e.g. [24], p. 13).

(ii) Let  $C, B, A$  be  $C^*$ -algebras and let  $\varphi : A \rightarrow B$  be a completely positive contraction. Then  $I_C \otimes \varphi : C \otimes_{\max} A \rightarrow C \otimes_{\max} B$  is a completely positive contraction (cf. e.g. [24], p. 11).

*Proof of Lemma 1.17.* This statement reduces to the following fact: given an  $n$ -tuple  $(x_i)$  in  $A^{**}$  we have  $|||(x_i)||| \leq 1$  iff there is a net  $(x_i^\alpha)$  of  $n$ -tuples in  $A$  with  $|||(x_i^\alpha)||| \leq 1$  such that  $x_i^\alpha \rightarrow x_i$   $\sigma(A^{**}, A^*)$  for each  $i$ . The if part is easy and left to the reader. To prove the only if part assume without loss of generality that  $|||(x_i)||| < 1$  so that  $x_i = a_i b_i$  with  $a_i, b_i$  in  $A^{**}$  such that  $\|\sum a_i a_i^*\| < 1$ ,  $\|\sum b_i^* b_i\| < 1$ . Let  $a \in M_n(A^{**})$  (resp.  $b \in M_n(A^{**})$ ) be the matrix admitting  $(a_i)$  (resp.  $(b_i)$ ) as its first row (resp. column) and zero elsewhere. Let  $a^\alpha$  (resp.  $b^\alpha$ ) be a net in the unit ball of  $M_n(A)$  tending  $\sigma(M_n(A)^{**}, M_n(A)^*)$  to be  $a$  (resp.  $b$ ). By Kaplansky's theorem we can even find a net for which the convergence is in the strong sense. We define  $x_i^\alpha = a^\alpha(\mathbf{1}, i) b^\alpha(i, \mathbf{1})$ . Clearly  $|||(x_i^\alpha)||| \leq 1$  and  $x_i^\alpha \rightarrow x_i$  in the  $\sigma(A^{**}, A^*)$ -sense. (The strong convergence of  $a^\alpha, b^\alpha$  implies the weak convergence of  $x^\alpha$ ; moreover on bounded sets weak and  $\sigma$ -weak convergences coincide.) ■

We include here the following simple observation, which is implicit in [12], Lemma 3.5.

LEMMA 1.20. *Let  $F$  be a free group and let  $(U_i)_{i \in I}$  be the family of free unitary operators in  $C^*(F)$  associated to the generators, to which we add the unit element. Let  $(a_i)_{i \in I}$  be a finitely supported family in a  $C^*$ -algebra  $A$  and let  $a : \ell_\infty(I) \rightarrow A$  be the mapping defined by  $a((\alpha_i)_{i \in I}) = \sum_{i \in I} \alpha_i a_i$ . Then we have*

$$(1.9) \quad \left\| \sum_{i \in I} U_i \otimes a_i \right\|_{C^*(F) \otimes_{\max} A} = \|a\|_{\text{dec}}.$$

*Proof.* Let  $A$  be a  $\sigma$ -finite (= countably decomposable) von Neumann algebra. By classical facts (cf. e.g. [9]) we may assume  $A$  realized as a concrete subalgebra  $N \subset B(H)$  and admitting a (cyclic and) separating vector. Then by [12], Lemma 3.5 we have

$$(1.10) \quad \|a\|_{\text{dec}} = \sup \left\{ \left\| \sum v_i a_i \right\| \right\}$$

where the supremum runs over all unitaries  $v_1, \dots, v_n$  in  $N'$ . Equivalently, if we introduce the representation

$$\pi : C^*(F) \otimes N \rightarrow N' \otimes N \subset B(H \otimes H)$$

defined by  $\pi(U_i \otimes a) = v_i a, \forall a \in N$  then we have

$$(1.11) \quad \|a\|_{\text{dec}} = \left\| \pi \left( \sum U_i \otimes a_i \right) \right\|.$$

This immediately implies

$$(1.12) \quad \|a\|_{\text{dec}} \leq \left\| \sum U_i \otimes a_i \right\|_{\text{max}}.$$

This proves (1.12) in the  $\sigma$ -finite von Neumann case. By a standard direct sum argument, it is easy to extend (1.12) to the case of general von Neumann algebras. But, since the inclusion  $C \otimes_{\text{max}} A \subset C \otimes_{\text{max}} A^{**}$  is isometric (see Remark 1.19) and since (1.8) holds we obtain (1.12) for a general  $C^*$ -algebra as a consequence of Lemma 1.17. The converse inequality

$$(1.13) \quad \left\| \sum U_i \otimes a_i \right\|_{\text{max}} \leq \|a\|_{\text{dec}},$$

is actually proved in [12], Lemma 3.5. Indeed, the same argument used there shows (without any restriction on  $A$ ) that for any representation  $\rho : A \rightarrow B(\mathcal{H})$  and for any  $v_i$  in  $\rho(A)'$  with  $\|v_i\| \leq 1$  we have

$$\left\| \sum v_i \rho(a_i) \right\| \leq \|a\|_{\text{dec}}.$$

This implies in particular (1.13). This completes the proof. ■

An alternate proof of (1.13) can also be deduced from (1.7), as in the above proof of Theorem 0.1.

The following fact is due to Kirchberg in [15] (and I believe the simple proof which follows was known to Kirchberg).

LEMMA 1.21. *Let  $A$  be a  $C^*$ -algebra. Assume that*

$$(1.14) \quad C^*(F_\infty) \otimes_{\text{min}} A = C^*(F_\infty) \otimes_{\text{max}} A.$$

*Then  $A$  is WEP.*

*Proof.* By Lance's results ([17]), we know that  $A$  has WEP iff for any embedding  $A \rightarrow B$  of  $A$  into a  $C^*$ -algebra  $B$  and for any  $C^*$ -algebra  $C$  we have an injective (= isometric) morphism

$$C \otimes_{\text{max}} A \rightarrow C \otimes_{\text{max}} B.$$

Note that this is obvious for the min-norms, therefore if  $C \otimes_{\text{max}} A = C \otimes_{\text{min}} A$ , this is certainly true. Hence, by assumption, this holds whenever  $C = C^*(F)$  with  $F$  a free (discrete) group.

Now consider  $C$  arbitrary. Let  $F$  be a free group large enough so that there is a surjective representation  $q : C^*(F) \rightarrow C$ . Let  $J$  be the kernel of  $q$ . Then by the exactness properties of the max-tensor product (see e.g. [24]), we have exact sequences

$$\begin{aligned}
 0 &\longrightarrow J \otimes_{\max} A \longrightarrow C^*(F) \otimes_{\max} A \longrightarrow C \otimes_{\max} A \longrightarrow 0 \\
 0 &\longrightarrow J \otimes_{\max} B \longrightarrow C^*(F) \otimes_{\max} B \longrightarrow C \otimes_{\max} B \longrightarrow 0.
 \end{aligned}$$

By the first part of the proof we have an injective (= isometric) inclusion

$$\varphi : C^*(F) \otimes_{\max} A \rightarrow C^*(F) \otimes_{\max} B.$$

Moreover, using an approximate unit in  $J$ , it is rather easy to check that if we view  $J \otimes_{\max} A$  (resp.  $J \otimes_{\max} B$ ) as included in  $C^*(F) \otimes_{\max} A$  (resp.  $C^*(F) \otimes_{\max} B$ ) then we have

$$(1.15) \quad \varphi^{-1}(J \otimes_{\max} B) = J \otimes_{\max} A.$$

Now using (1.15) and chasing diagrams it is easy to see that the injectivity of  $\varphi$  implies that of the natural map  $C \otimes_{\max} A \rightarrow C \otimes_{\max} B$ . Thus, by Lance's criterion (as mentioned above)  $A$  is WEP. ■

LEMMA 1.22. *Let  $C$  be a  $C^*$ -algebra. If*

$$C \otimes_{\min} B(H) = C \otimes_{\max} B(H)$$

*then for any WEP  $C^*$ -algebra  $A$*

$$(1.16) \quad C \otimes_{\min} A = C \otimes_{\max} A.$$

*Proof.* If  $A$  is WEP, by definition we have a factorization  $A \xrightarrow{\varphi} B(H) \xrightarrow{\psi} A^{**}$  of the canonical inclusion map, with completely positive contractions  $\varphi, \psi$ . By Theorem 0.1, we have a contraction

$$I_C \otimes \varphi : C \otimes_{\min} A \rightarrow C \otimes_{\min} B(H) = C \otimes_{\max} B(H).$$

We follow this by  $I_C \otimes \psi$  which is contractive from  $C \otimes_{\max} B(H)$  to  $C \otimes_{\max} A^{**}$  by Remark 1.19 (ii). Thus we have a contractive inclusion  $C \otimes_{\min} A \rightarrow C \otimes_{\max} A^{**}$  which (using Remark 1.19 (i)) implies (1.16). This shows that if (1.16) holds with  $A = B(H)$ , then it holds whenever  $A$  is WEP. ■

REMARK 1.23. In his paper [15], Kirchberg shows that

$$C^*(F_\infty) \otimes_{\min} A = C^*(F_\infty) \otimes_{\max} A$$

iff  $A$  is WEP. It also follows from Theorem 0.1 and the last two lemmas.

In [15], Kirchberg also proves a general result on the tensor products  $C \otimes N$  when  $N$  is an arbitrary von Neumann algebra. In that case, (but with  $C$  an arbitrary  $C^*$ -algebra) we can define a  $C^*$ -norm  $\|\cdot\|_{\text{nor}}$  on  $C \otimes N$  as follows

$$\left\| \sum a_i \otimes b_i \right\|_{\text{nor}} = \sup \left\{ \left\| \sum \sigma(a_i) \pi(b_i) \right\| \right\}$$

where the supremum runs over all pairs of representations  $\sigma : C \rightarrow B(\mathcal{H})$ ,  $\pi : N \rightarrow B(\mathcal{H})$  with commuting ranges and with  $\pi$  normal. We denote by  $C \otimes_{\text{nor}} N$  the completion of  $C \otimes N$  for this norm. (See [6] for more information.)

Our method also allows to prove Kirchberg's theorem on this tensor norm.

THEOREM 1.24. *Let  $F$  be any free group and let  $C = C^*(F)$ . Let  $N$  be any von Neumann algebra. Then*

$$C \otimes_{\text{nor}} N = C \otimes_{\max} N.$$

*Proof.* Replacing  $N$  by  $M_n(N)$  and using Theorem 1.1, it clearly suffices to prove that the norms  $\|\cdot\|_{\text{nor}}$  and  $\|\cdot\|_{\max}$  are equal on  $E \otimes N$  when  $E$  is the linear span of the unit and the free unitary generators of  $C$ . Then, we argue as in Lemma 1.20 (first assuming  $N$   $\sigma$ -finite, then passing to the general case): so that by [12], Lemma 3.5 we find, by (1.10) and (1.11), that for any  $t$  in  $E \otimes N$  with associated linear map  $T : E^* \rightarrow N$ , we have

$$\|T\|_{\text{dec}} \leq \|t\|_{\text{nor}}$$

hence (see Lemma 1.20),  $\|t\|_{\max} \leq \|t\|_{\text{nor}}$ . ■

We conclude this paper with an application to the notion of exactness for  $C^*$ -algebras. Recall that a  $C^*$ -algebra (or more generally an operator space)  $A$  is called exact (see [16]) if for any (closed 2-sided) ideal  $I \subset B$  in  $C^*$ -algebra  $B$ , we have an isomorphism

$$B/I \otimes_{\min} A \approx \frac{B \otimes_{\min} A}{I \otimes_{\min} A}.$$

In [22], some of Kirchberg's results on exactness are transferred to the operator space setting. Let  $E$  be a finite dimensional operator space, and let

$$u_E : B/I \otimes_{\min} E \rightarrow \frac{B \otimes_{\min} E}{I \otimes_{\min} E}$$



be the canonical isomorphism.

Let  $F$  be another finite dimensional operator space. Recall the notation

$$d_{cb}(E, F) = \inf\{\|u\|_{cb}\|u^{-1}\|_{cb}\}$$

where the infimum runs over all possible isomorphisms  $u : E \rightarrow F$ . By convention we set  $d_{cb}(E, F) = \infty$  if  $E, F$  are not isomorphic.

We denote

$$d_{SK}(E) = \inf\{d_{cb}(E, F) \mid F \subset K(\ell_2)\}.$$

(Here  $K(\ell_2)$  denotes the algebra of all compact operators on  $\ell_2$ .)

When  $\widehat{E}$  is an infinite dimensional operator space, we define

$$d_{SK}(\widehat{E}) = \sup\{d_{SK}(E) \mid E \subset \widehat{E}, \dim(E) < \infty\}.$$

In [22], by a simple adaptation of an argument of Kirchberg in [16], we show that for any exact operator space  $E$

$$(1.17) \quad d_{SK}(E) = \sup\{\|u_E\|\} = \sup\{\|u_E\|_{cb}\}$$

where the supremum runs over all possible pairs  $(I, B)$  with  $I \subset B$ . (Actually, it suffices to consider  $I = K(\ell_2)$  and  $B = B(\ell_2)$ ). In [16], Kirchberg showed that a  $C^*$ -algebra  $A$  is exact iff  $d_{SK}(A) = 1$ . The point of the next result is that it suffices for the exactness of  $A$  to be able to embed (almost completely isometrically) the linear span of the unitary generators of  $A$  and the unit into  $K(\ell_2)$  (or into a nuclear  $C^*$ -algebra).

**THEOREM 1.25.** *Let  $E \subset A$  be a closed subspace of a unital  $C^*$ -algebra  $A$ . We assume that  $1_A \in E$  and that  $E$  is the closed linear span of a family of unitary elements of  $A$ . Moreover, we assume that  $E$  generates  $A$  (i.e. that the smallest  $C^*$ -subalgebra of  $A$  containing  $E$  is  $A$  itself). Then, if  $d_{SK}(E) = 1$ ,  $A$  is exact.*

*Proof.* Let  $(I, B)$  be as above with  $B$  unital. By (1.17), if  $d_{SK}(E) = 1$ , the unital  $*$ -homomorphism

$$\pi : B/I \otimes A \rightarrow \frac{B \otimes_{\min} A}{I \otimes_{\min} A}$$

becomes completely contractive when restricted to  $(B/I) \otimes_{\min} E$ . By Proposition 1.7,  $\pi$  extends to a continuous (= contractive)  $*$ -homomorphism on  $(B/I) \otimes_{\min} A$ . Hence  $A$  is exact. ■

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